



Business management questions in grain production

Tuesday 24th November 2009

Biloela ANZAC Memorial Club

Similar program at Capella Cultural Centre

Wednesday 25th November 2009

Registration from 8:30am, start 9am – finish ~3:00pm

Management, farming system and profit

- What differentiates profitable managers and management systems? Economy of scale, seasonal variability, machinery ownership
Simon Fritsch (Agripath Services)

Investing in the farm

- Profit Probe – Experiences with benchmarking profit and management in CQ beef cattle
Kevin McCosker (DPI & F)
- The economics of a WeedSeeker - how do I use it, how does it benefit my farming operations, how do I justify the cost and how long will it take to pay it off?
Peter Durkin (Durkin & Sons)
- Grain storage as a capital investment.
Michael Mactaggart

Managing people, process and succession on the farm

- Succession planning - 12 steps to involve people in setting farm goals, objectives and responsibilities.
Isobel Knight (ProAGtive)
- Managing farm labour effectively. Keeping good staff and creating a work environment where they will want to stay and contribute.
Isobel Knight (ProAGtive)

Future Outlook

- How will your farm business be affected by global events in the next decade? Financial and market impacts, consumer trends, environment, grain commodity markets and interest rates.
Frank Drum (NAB Agribusiness)

Cost: \$45 pp and \$40 for second person per farm
(Cheques payable to ICAN Pty Ltd)

To register, contact:

John Cameron: 02 9482 4930, updaten@tpg.com.au

(Note: agenda is subject to change)

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